



Please provide the following information and send by e-mail or fax for your initial loan quote so we can structure your transaction. You may provide alternative documentation or your executive summary. For submission, we will provide you with a letter of interest with your needs list for preliminary approval to loan committee. Alternative documentation for preliminary loan quote: Rent Roll (Apartments) or Lease Summary (Commercial), 2006, 2007 & 2008 Income & Expense statement 1003, copy of credit report and a few digital photos of the property.

INPUT IN YELLOW HIGHLIGHTED AREAS (CELLS) ONLY

Contact: Lee O'Donnell Company ICCC
E-Mail Address lee@iccclans.com Website: www.iccclans.com
Phone: (888) 995-4725 Fax: (310) 362-8989
Broker Contact:
E-Mail Address:
Phone:
Project Name:
Property Address:
City, State, Zip Code:
Borrower Name / Entity:

TRANSACTION SUMMARY PRELIMINARY LOAN QUOTE FORM

*ESTIMATED VALUE / Sales Price
Requested Financing
Subordinate Financing
Total Financing
Cash Down Payment
*ACQUISITION DATE / ORIGINAL PRICE (*For refinance only)
EXISTING FINANCING (For refinance only)
PURPOSE OF TRANSACTION

QUESTIONNAIRE

(1) What is the property used for?
(2) What is the business profile for the borrower?
(3) How many years of experience does the borrower have in their business?
(3) Is this a single tenant or multi-tenant property?
(4) If a Multi-tenant property, how many units or suites?
(5) What is the Net Rentable Area of the property?
(6) How much of the total space is owner-user?
(7) What is the potential market rent for the owner-user space?
(8) If Commercial Multi-tenant, what type of leases are being utilized? (Gross, Net, etc.) Who pays what expenses?

PRIMARY GUARANTOR CREDIT DETAILS

(1) FICO MID SCORES: Borrower: #30 #60 Co-Borrower #90 MORTGAGE LATES IN PAST 12 MONTHS: #120
(2) Foreclosure in past 5 years? Is so, when? REASON FOR FORECLOSURE:
(3) Bankruptcy in last 3 years? Discharged or Dismissed?
Date of discharge or dismissed? Explanation:

